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**Parkside Lending's Sales Management Team Continues to Grow**  
*Dennis Waller joins as Regional Sales Manager for the Northwest*

**San Francisco, Calif., May 11, 2015** – Parkside Lending, a national wholesale and correspondent lender, has expanded its sales management team with the addition of **Dennis Waller** as Regional Sales Manager for the Northwest region of the country.

Waller is responsible for growing Parkside Lending's wholesale and correspondent channels in his assigned region. He works closely with account executives and operational staff members to add value and deliver a great customer experience.

A 30-year industry veteran, Waller has held positions with MGIC, ABN AMRO/InterFirst Wholesale Lending, CitiMortgage and Bank of America. He holds a bachelor's degree in economics from Missouri Western State University and a master's degree in business administration from Madison University. He is active in the Mortgage Bankers Association as well as Washington's Mortgage Lenders and Brokers Associations.

Waller joins Parkside Lending's existing group of top Regional Sales Managers:

- **Greg Schatz** is responsible for the Central and East Coast regions. A 30-year veteran of wholesale and retail mortgage lending, Schatz most recently served as Divisional Vice President with Bexil/American Mortgage Network.
- **Wendy Licis** serves as Regional Sales Manager for the Southeast. She has more than 20 years of national and regional sales management experience with various lenders including SunTrust Mortgage, Wells Fargo Home Mortgage, Chase Home Finance and Heartland Mortgage Corporation.
- **Kevin Moreen** manages the Southwest sales team. He has 14 years of sales management experience and has held positions with Stearns Lending, Reunion Mortgage, CitiMortgage and ABN AMRO/InterFirst Wholesale Lending.
- **Fred Freeman** manages the account staff assigned to the Central region. He has over 30 years of retail and wholesale lending experience working in regional sales management with NCNB/NationsBank, United Bank/Commonwealth Mortgage, ABN AMRO/InterFirst Wholesale Lending, and Amerisave Wholesale.

All of these seasoned professionals join Clint Rosenthal and James Lamparter who drive Parkside Lending's sales management team.

“We work tremendously hard to attract and retain the brightest and most talented sales professionals in the mortgage lending arena,” said Matthew Ostrander, Chairman and CEO of Parkside Lending. “Their vast knowledge combined with their daily customer service contributions help ensure our clients continually experience the power of caring.”

**About Parkside Lending**

Parkside Lending is a national wholesale and correspondent lender that cares. It is committed to making a positive difference for clients and their customers. Its sensible approach to underwriting, innovative suite of mortgage products and proprietary technology help loan officers and lenders close more loans. It employs seasoned professionals who bring respect, integrity and commonsense underwriting to every transaction. Furthermore, because it doesn't serve the retail channel, its clients can be confident that it will never compete for their customers. Learn more at [www.ParksideLending.com](http://www.ParksideLending.com). Experience the power of caring!

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