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Parkside

Lending has expanded its sales management team with the addition of Dennis Waller as regional sales manager for the Northwest Region of the country. Waller will be responsible for growing Parkside Lending's wholesale



and correspondent channels in his assigned region. He works closely with account executives and operational staff members to add value and deliver a great customer experience.

A 30-year industry veteran, Waller has held positions with MGIC, ABN AMRO/InterFirst Wholesale Lending, CitiMortgage and Bank of America. He holds a bachelor's degree in economics from Missouri Western State University and a master's degree in business administration from Madison University. He is active in the Mortgage Bankers Association as well as Washington's Mortgage Lenders and Brokers Associations.

Waller joins Parkside Lending's existing group of regional sales managers:

▶ Greg Schatz is responsible for the Central and East Coast regions. A 30-year veteran of wholesale and retail mortgage lending, Schatz most recently served as divisional vice president with Bexil/American Mortgage Network.

▶ Wendy Licis serves as regional sales manager for the Southeast. She has more than 20 years of national and regional sales management experience with various lenders including SunTrust Mortgage, Wells Fargo Home Mortgage, Chase Home Finance and Heartland Mortgage Corporation.

▶ Kevin Moreen manages the Southwest sales team. He has 14 years of sales management experience and has held positions with Stearns Lending, Reunion Mortgage, CitiMortgage and ABN AMRO/InterFirst Wholesale Lending. Fred Freeman manages the account staff assigned to the Central region. He has over 30 years of retail and wholesale lending experience working in regional sales management with NCNB/NationsBank, United Bank/Commonwealth Mortgage, ABN AMRO/InterFirst Wholesale Lending, and Amerisave Wholesale.

“We work tremendously hard to attract and retain the brightest and most talented sales professionals in the mortgage lending arena,” said Matthew Ostrander, chairman and CEO of Parkside Lending. “Their vast knowledge combined with their daily customer service contributions help ensure our clients continually experience the power of caring.”

Links

- [1] <http://nationalmortgageprofessional.com/users/nationalmortgageprofessionalcom>
- [2] <http://www.ParksideLending.com>
- [3] <http://www.addthis.com/bookmark.php?v=300>
- [4] <http://nationalmortgageprofessional.com/subject-topics/residential>
- [5] <http://feedproxy.google.com/~r/jobtarget/kwoZ/~3/fZYvNUBcPBY/>
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